

## PBE Zoom Meeting Minutes 17-03-2021

Present: 23 people this time.

This week's Zoom meeting.

### **60 Seconds from everyone:**

60 seconds from each of us, seeing how we've got on the past week and also how we can help each other in business and any other way.

### **Jane Easlick - Family estate planner**

3 of us in the team. Family run business, helping people with their wills and estate planning. Jane does offer a 1 hour free consultation.

### **Tom Worley – Financial Advisor**

Based in Southsea. Helping people with their financial situations. Recently helped a client map out their financial position for the rest of their life. It gave Tom a great satisfaction to help this client out.

### **John Pearson – CDI Limited**

IT, Data Cabling and CCTV installations. John's company can work as your virtual IT company. Can work remotely so you can be anywhere in the country.

### **Melanie Griffith – The Movement Junkie**

Dance, fitness and wellbeing. After a serious health condition 10 years ago, Melanie re-found her health through the exercise and moving. She now helps other people do the same.

### **Abbie Ede – Abbie Ede Graphic Design**

Branding, advertising, illustration and all things design. Abbie has an offer for PBE members at the moment, with discounts on her graphic design service. Get in touch with Abbie to learn more!

### **Sandra Spurling – Business Sales Plus**

Helps people when they're either buying or selling their business. They provide all the marketing activities for this, as well as all the sales side. Right from the start to the finish of the process.

### **Gayle Tong – Enrichment Coaching**

Helps people make them the best that they can be. If you think coaching is all pink light and fluffy, speak to Gayle and she will change your mind.

### **Fiona Heath – Solent Celebrant**

Funeral celebrants. Conduct and organise end of life celebrations for your loved ones. Have carried out some lovely services recently for people.

### **Matt Valentine – Pink Fin Ltd**

Your website is more important to you than ever at the moment. Online business has increased by over 100% in the last 12 months for most retailers.

If you want to learn more about how I can help your business, let's have a chat!

### **Omar Lakhssassi – University of Portsmouth**

Helps your employees earn degrees whilst being employed, via apprenticeships! Speak to Omar for more info on how he can help you!

### **Patricia Wakeford – Enable Law**

Medical negligence solicitor. Helps people who have suffered an injury from a medical procedure that they shouldn't have had. Patricia can help with all the post treatment, buying houses, managing their money, etc. The end of the claim is often just the beginning.

### **Phil Mundy – VIA BC**

VIA Business Consulting. Helps businesses change the way they work to get the results they deserve. Phil can give you more Gain and less Pain! Speak to Phil

### **Stu Radcliffe – Wintercomms**

Helps you manage your clients and your team's communications. Stu can help with systems, communications and your policies around this. Stu is looking for companies looking to save money on their communications whilst improving them at the same time!

### **Kevin Wheeler – GHS Group**

Heating and Plumbing company based in Gosport. GHS offer a boiler with 14 years warranty!!! The boiler is manufactured by ATAG and has a great value price point as well as being a very respected boiler manufacturer. Speak to Kevin for more info!

### **Ashley Fairburn – Utility Warehouse and Full Power Utilities**

UW is for residential, and Full Power Utilities is aimed at the commercial market, offering fantastic utilities for all kinds of commercial outfits. Ashley is particularly looking for care homes, independent restaurants and hotels.

### **Emma Weatherstone – FSB Advisor**

Emma looks after companies in the Solent area. Emma originally started as a life coach and became an FSB member. All of Emma's experience as a member and what FSB can do for you has made Emma very rounded in being able to help all companies with the help and support for FSB. Free FSB meeting this Friday at 9-10am, IOW and Hampshire business networking!

### **Simon Brand – Enhancico Ltd**

Business Improvement consultant and coach. Simon is very number orientated. Simon helps you look at the numbers in your business and how they can point you into the right direction to improve your business.

### **Ali Dolphin – McGinn and Dolphin**

Ali's business is web design and email marketing. Ali is keen to work with other web designers, graphic designers, photographers, etc.

### **Sandie Doyle – Trauma Hypnotherapist**

The recent Covid-19 pandemic will have a massive impact on the Doctors, Nurses as well as the patients and the patients families. They will be suffering from trauma and PTSD afterwards. If you know anyone who is suffering, put them in touch with Sandie.

### **Olly Clarke – Jigsaw Puzzles**

Turn your family photos into Jigsaws! Pet photos, baby photos, Olly can make them into Jigsaws. Great ideas as Birthday gifts! Get them a personal jigsaw!

### **Lincoln Noel – The Maestro**

The music maestro. Lincoln can provide music grams to your loved ones! Lincoln is also doing a talk on performing and will put a link in the chat for us to see.

### **Chris Handley – Anchor Insurance**

The sexy insurance broker. General insurance stuff, household, travel, small business, commercial, large businesses, property portfolio, car insurance, etc. Get in touch with Chris who will be very happy to help you!

### **Penny Plimmer – JAPICS Photography**

Advertising and corporate photographers. A lot of product photography. Especially engineering companies who want to show off their products, but their current photos do their products no justice at all.

**Two breakout rooms in small groups. Lots of fun**

**60 Seconds Winner for this week – Gayle winner of the 60 seconds!**

**Next week's meeting:**

Get booked on now 😊 <https://www.portsmouthbusinessexchange.co.uk/pbeonline/>

Please look to invite people 😊. Everyone must book on here though please:  
<https://www.portsmouthbusinessexchange.co.uk/pbeonline/>