

PBE Zoom Meeting Minutes 24-03-2021



Present: 26 people this time.

This week's Zoom meeting.

60 Seconds from everyone:

60 seconds from each of us, seeing how we've got on the past week and also how we can help each other in business and any other way.

Sandra Spurling – Business Sales Plus

Based in Titchfield. Sandra helps business owners when they want to sell their business. Helps with marketing and advertising and finding the right buyers. Sandra helps you all the way through from the start to completion. The current market is starting to get more buoyant and moving in the right direction.

Lincoln Noel – The Music Maestro

Looking for bookings for celebrations, weddings, anniversaries, birthdays, etc.

Video telegrams are a great thing that you can give to someone special.

Couple of courses coming up. One is for aspiring entertainers, either as a musician, poet, speaker, actor, etc. The other course is on civil ceremonies. Lincoln has been doing civil ceremonies for the past 25 years. What you can, can't, could, would, shouldn't, do etc at a civil wedding 😊

Jemma Waller – Social Media Management

Holistic therapist when not in Covid. During the lockdown, Jemma is runs a company doing social media management, specialising in websites, crm as well as social media of course.

Jess Clements – V2 Radio

Local radio in West Sussex and have just launched into Portsmouth, Hayling Island etc. on DAB. Lots of great advertising opportunities. The aim is to be the #1 commercial radio station in the local area. Looking to offer grants to local charities and schools. Offer advertising that is unblockable, unscrollable and unbeatable. Just say Alexa, Launch V2 Radio 😊

Bernie Rainer-Guy – Whiteley 365 and Whiteley Events

Whiteley Events provide technology to events. PA systems, mics, lights, stages, etc. Bernie's company can provide equipment for small events all the way up to the main UK festivals and concerts. Also Bernie has a recording studio now available.

Abbie Ede – Abbie Ede Design

Graphic design services, branding, advertising, business cards, promo flyers, etc. Exclusive PBE offer, save 10% when you take out 2 or more of Abbie's products and services. Speak to Abbie for more.

Patricia Wakeford – Enable Law

Helps people who have had an injury after some medical treatment. Recently helped a teenager who had a damaged back after medical treatment. It's been really painful and the client has really struggled with life. Compensation won't help that go away but will help with further treatment, etc.

Gayle Tong – Enrichment Coaching

On a mission to demystify coaching. Does a coach need to know what me job is? Probably no, ignorance is bliss in this case as it's important for the coach to be able to see things a bit differently.

Marc Smith – The GHS Group

Heating and Plumbing company. As well as the usual heating and plumbing, GHS also do bathroom refitting too. Recently helped a client who needed help getting in and out of their bath.

Fiona Heath – Solent Celebrant

Funeral celebrant. Recently planned a funeral celebration for a fun guy who was a mad Monty Python fan. Fiona has based the celebration around some of the most famous Monty Python sketches.

Chris Hutber – Nano Spike

Nano Spike is a spray for surfaces to keep the surface clean from viruses for up to 1,000 touches. Nano Spike also provides hiring of equipment like face coverings, etc. Speak to Chris for more info. Based in Gosport.

Stu Radcliffe – Wintercomms

Local communication company based in Southsea. Stu can provide equipment to make it easy to keep your communications between your staff and also with your customers streamlined and working effectively. Stu also provides local-based phone numbers to use for your company.

Matt Valentine – Pink Fin

I'm a website designer, and I design and build websites as well as helping people get to the top of Google. My job is to help businesses stand out from the crowd and to get them more leads, enquiries and sales.

Ali Dolphin – McGinn and Dolphin

Helps companies with their digital marketing, getting the most out of the online marketing. Recently carried out some effective mailchimp training helping companies get the most out of their mailchimp campaigns. This can also be offset from your tax bill, so if you want to upskill with Mailchimp, get in touch with Ali.

Hope Mckellar – PR

Hope can help you find your "why" and then shout about it, via newspapers, radio, tv, online, etc. If you want to know more about how Hope can help, have a chat with her.

Cynthia Moore – Coach for Entrepreneurials

Recently Cynthia has walked up some of the highest mountains in UK. Not being a fan of heights, Cynthia saw this as a good analogy of how when you push yourself (like climbing a mountain) and go beyond your limits, you can create great things!

Dianne Gill – Dementia Support

Dementia Support offer really helpful and useful packs for people with dementia and also who are just elderly. They are great and are well received. Dementia Support also runs Sage House looking after local customers who are suffering with dementia and help their families and support too.

Steve Bimpson – Just think BIG!

On a mission to help more small businesses succeed. Helps companies make their dreams come true and make their businesses successful. Too many businesses don't succeed, when they could have had some help and support, pointed in the right direction and get shown how to grow. Steve runs like a board meeting each month to help companies grow and be successful.

Helen Brown – Homestead Portsmouth

Helps and supports older people to live in their own homes. Helps all kinds of people, with things like helping people have fish and chips by the sea, go wing walking!, as well as making sure their finances are safe and will always be available to them.

Sandie Doyle – Hypnotherapist

Sandie helps people get rid of their demons, specialising in trauma, PTSD, etc. Sandie can help people who might be suffering with the lockdown and also the horrors of the past year's Covid experiences.

Claire Johnson – Bluebell Admin Services

Helps small businesses with book keeping, admin, websites, seo and social media. Who do you know who chucks the receipts in a draw or a carrier bag? Don't do that, give it to Claire to sort out! 😊

Omar Lakhssassi – University of Portsmouth

Helps people get degrees through apprenticeships whilst still employed. All sorts of degrees. Speak to Omar for more!

Chris Handley – Anchor Insurance

General insurance broker. Deals with all your small personal insurance, through to your large business insurance requirements. Chris is happy to help you with everything insurance based and is very happy to help.

Olly Clarke – Pet Photographer and Personalised Jigsaws.

Pet photography is almost back! So if you want your pet's photographed, please get in touch with Olly. As well as photography, Olly can produce fantastic personalised jigsaws (with your pets too if you want!)

Penny Plimmer – JAPICS Photographic

Corporate and Personal photography. A recent photoshoot on set at a beach front captured a fantastic scene and portrayed the client really well. If you want a photoshoot from Penny, give her a call. There's no pressure, and it's a fun thing to do!

10 Mins from Melanie Griffiths from the Movement Junkie

The full recording will be provided by Penny.

60 Seconds Winner for this week – Marc Smith, The GHS Group winner of the 60 seconds!

Next week's meeting:

Get booked on now 😊 <https://www.portsmouthbusinessexchange.co.uk/pbeonline/>

Please look to invite people 😊. Everyone must book on here though please:
<https://www.portsmouthbusinessexchange.co.uk/pbeonline/>