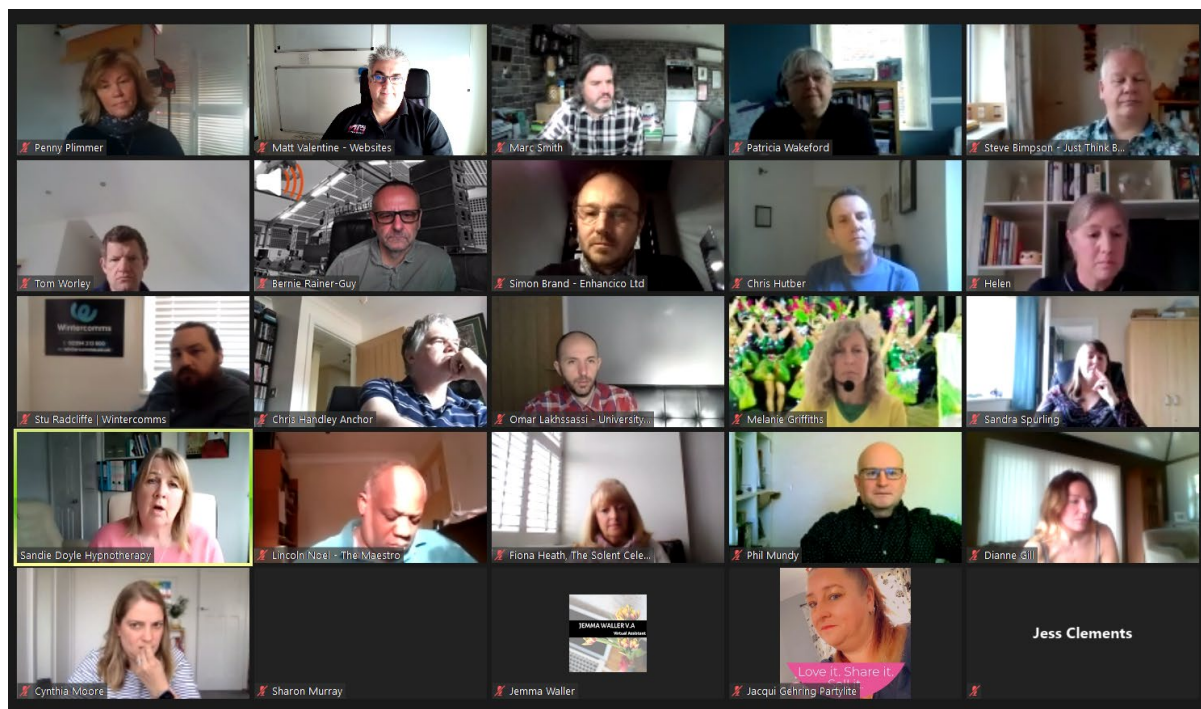


PBE Zoom Meeting Minutes 31-03-2021



Present: 25 people this time.

This week's Zoom meeting.

60 Seconds from everyone:

60 seconds from each of us, seeing how we've got on the past week and also how we can help each other in business and any other way.

Phil Mundy – VIA Business Consulting

Helps people change the way they work to get the business they deserve. At the moment working on spreadsheets for a client. Also carrying out a current time study for another client to see how they can improve their day and work (the client said they had no time to do anything).

Jacqui Gehring - Partylife

Partylife affiliate. Helps her customers get a cosy home. Sustainability is a passion, so choosing products with minimal environmental is important. Partylife can enhance your wellbeing. In April it will be Partylife's 25th anniversary.

Jess Clements – V2 Radio

V2 recently launched in the Portsmouth area on DAB radio. Lots of advertising opportunities. 10% of all of V2 earnings go into a community scheme so they can help give back to the community. It covers all the Portsmouth area.

Sandra Spurling – Business Sales Plus

Business transfer agent helping clients who want to sell their businesses. Can help sell any kind of businesses. At the moment Sandra is concentrating on cafes and bars that are looking to sell. Sandra can walk you through the whole process.

Jemma Waller – Jemma Waller Virtual Assistant

Jemma has a team that she works with. Her clients are able to get back to doing their main core work, whilst Jemma's company can take care of all the other bits like social media, admin, book keeping, website content, etc.

Marc Smith – The GHS Group

Based in Gosport, your local heating and plumbing company. As well as heating and plumbing, GHS are experts in air conditioning! So any heating, cooling and plumbing – speak to GHS.

Patricia Wakeford – Enable Law

Helps people who have been injured from having medical treatments. With the NHS it's quite hard to prove there has been negligence. Two recent clients who have won have been able to move to ground floor accommodation, letting them live their life a little easier.

Steve Bimpson – Just Think BIG

On a mission to improve the success rate of small businesses. I do this by supporting, nurturing and inspiring business owners to achieve extraordinary results, whilst building the business of their dreams. This is done through one of my 'Just Think BiG' mastermind groups or one-to-one, if preferred.

Sharon Murray – LinkedIn trainer

Last week Sharon ran a 3 day linkedin course and recently a linkedin challenge. Lots going on for Sharon. Coming up will be a linkedin bootcamp and also another linkedin challenge in May. Look out for it!

Tom Worley – Financial Advisor

Based in Southsea, aimed at business owners, Tom can help with your financial setup, how to best sort out your vehicles, even bitcoin! Tom is passionate about helping clients avoid the cowboys and get the best advice possible!

I don't sell bitcoin, but I can advise on how much you need to retire on, or how to buy property.
<https://www.worleyfinancial.associates/>

Fiona Heath – The Solent Celebrant

Funeral celebrant. Recently conducted a service for a client who had come to her via a referral at a network! This month Fiona has reached her 25th Funeral celebrant in 6 months.

Bernie Rainer-Guy – Whiteley 365

Helps businesses with their cloud IT software. Mainly with Microsoft products. Often looks after smaller companies.

Bernie also runs an event management company providing event equipment. Anything for small gigs up to large events and festivals.

Cynthia Moore – Entrepreneurial Trainer

Helps entrepreneurs see more of what is possible. Sometimes you get stuck in the daily “mud” but Cynthia helps people to slow down and see more of what’s around and in doing so helps them get better results. Cynthia works with Directors, CEO, corporate businesses.

Simon Brand – Enhancico Ltd

Business Improvement consultant and coach. Recently worked with clients who had never had confidence to take money out of the company. But by forecasting for two years and showing what is possible, they had the confidence to take some money out. Another example was for a client to help get back a much better hourly rate.

Chris Hutber – Nanospike

Special long lasting disinfectant, that can cover surfaces and ensure that it is safe to work in and allow touch screens to be safe and free

Matt Valentine – Pink Fin

My job is to help businesses stand out from the crowd and to get them more leads, enquiries and sales

I take away any frustrations you might have with your website. If you want to learn more about how I can help your business, let’s have a chat!

Stu Radcliffe – Wintercomms

What would happen if your best customer called you now when you were on another zoom call. Stu offers solutions that allow you to take calls from all devices and to also to transfer calls automatically to other devices or for the call to be answered on your behalf.

Wintercomms | Virtual telephony with calls, chat & video | Business mobile promo plans on O2, EE & Vodafone.

Helen Brown – Home Instead

Specialises in looking after clients who need care. They help them achieve and do things that they've always wished they could. One client recently went wing walking! They look after people well and give them the help and care that you'd want your parents to have. Passionate about looking after older people within their own homes.

Dianne Gill – Dementia Support, Sage House

Supports people and their families who are living with dementia, at all parts of their journey. Dianne is putting some dementia training together on zoom. If anyone wants to be part of it, let Dianne know. Also, the Sage House's new website went live on Sunday, so check that out as it has some fantastic 3d Images.

Omar Lakhssassi – University of Portsmouth

Helps employees get degrees whilst they are in employment through apprenticeships as well as distance learning. All kinds of courses available. Get in touch with Omar to learn more!

Chris Handley – Anchor Insurance Services

General insurance broker. Can help you with all kinds of insurance and can give you advice too which Chris is more than happy to do. All kinds of insurance from small personal insurance, through to large commercial insurance for buildings, vehicles, people, etc.

Melanie Griffith – The Movement Junkie

Melanie helps people move! Specialising in people who don't think they can move well. Melanie runs various dance and movement workshops.

Lincoln Noel – The Maestro

Creates video telegrams for people wanting to send to their loved ones for birthdays, anniversaries, anything special. Lincoln can play whatever you like to celebrate their event.

Lincoln also is a wedding celebrant! He's an expert in it and can help their special day truly be special!

Penny Plimmer – JAPICS Photography

Corporate photography. Product photography as well as portrait photos.

Penny has also recently produced a great memory book from the past year called: Lockdown 2020 – A moment in time. It also supports 9 charities as well. Get in touch with Penny if you want your own copy!

10 Mins from Sandie Doyle - Hypnotherapy

Sandie specialises in anxiety, trauma and people who have PTSD.

The recording for this will be available.

60 Seconds Winner for this week – Phil Mundy – clear message and had a prop!!!

Next week's meeting:

Get booked on now 😊 <https://www.portsmouthbusinessexchange.co.uk/pbeonline/>

Please look to invite people 😊. Everyone must book on here though please:
<https://www.portsmouthbusinessexchange.co.uk/pbeonline/>